

***BusinessLincolnshire***  
***Growth Hub***

**Adviser Update**  
Appendix 1

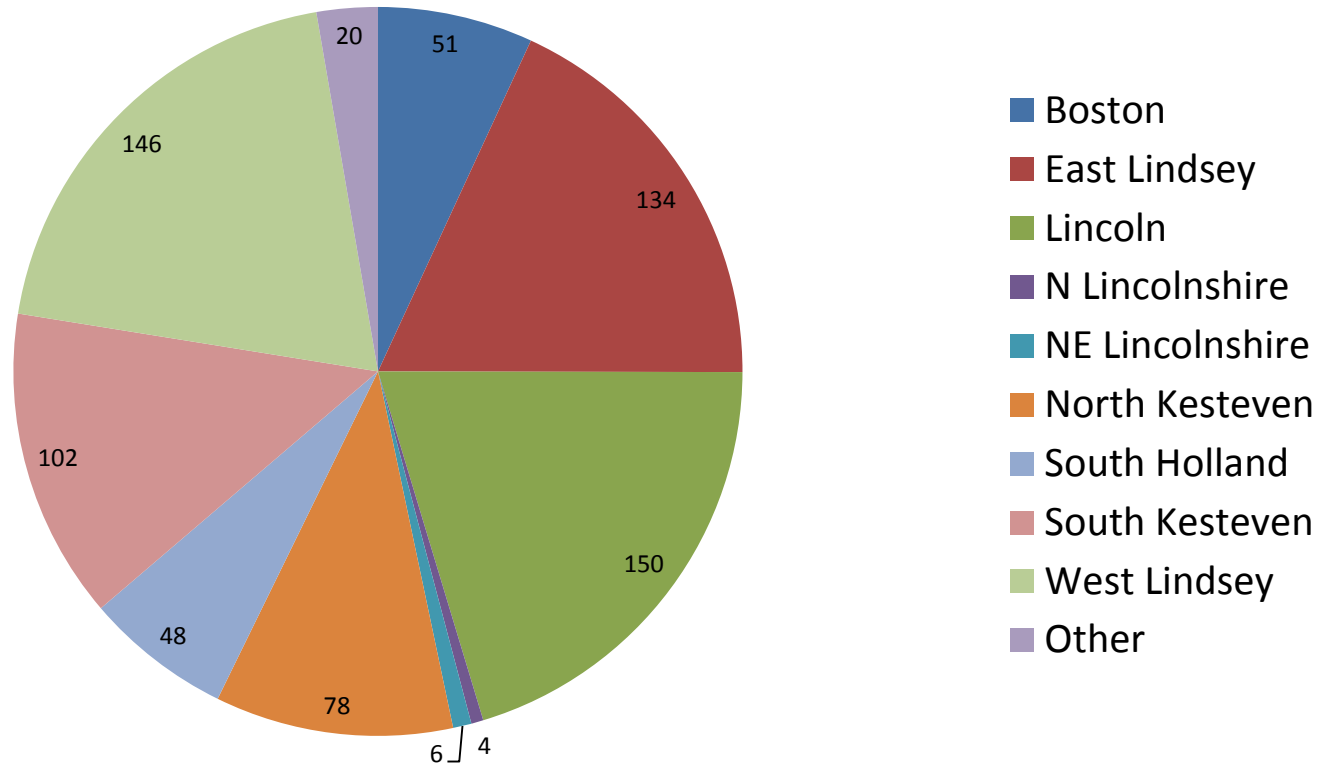
# Growth Hub Delivery to 31 July 2016

	Year 1 Target	Year 1 Actual to 31-Mar-16	Cumulative to 31-Jul-16
Unique businesses engaged	660	606	739
Repeat clients post diagnostic			362
Businesses assisted for 2 hours	330	384	481
No of business diagnostics	250	269	362
Training Needs Analysis/Skills Intervention	50	274	324
No of jobs created	40	0	434 (potential)

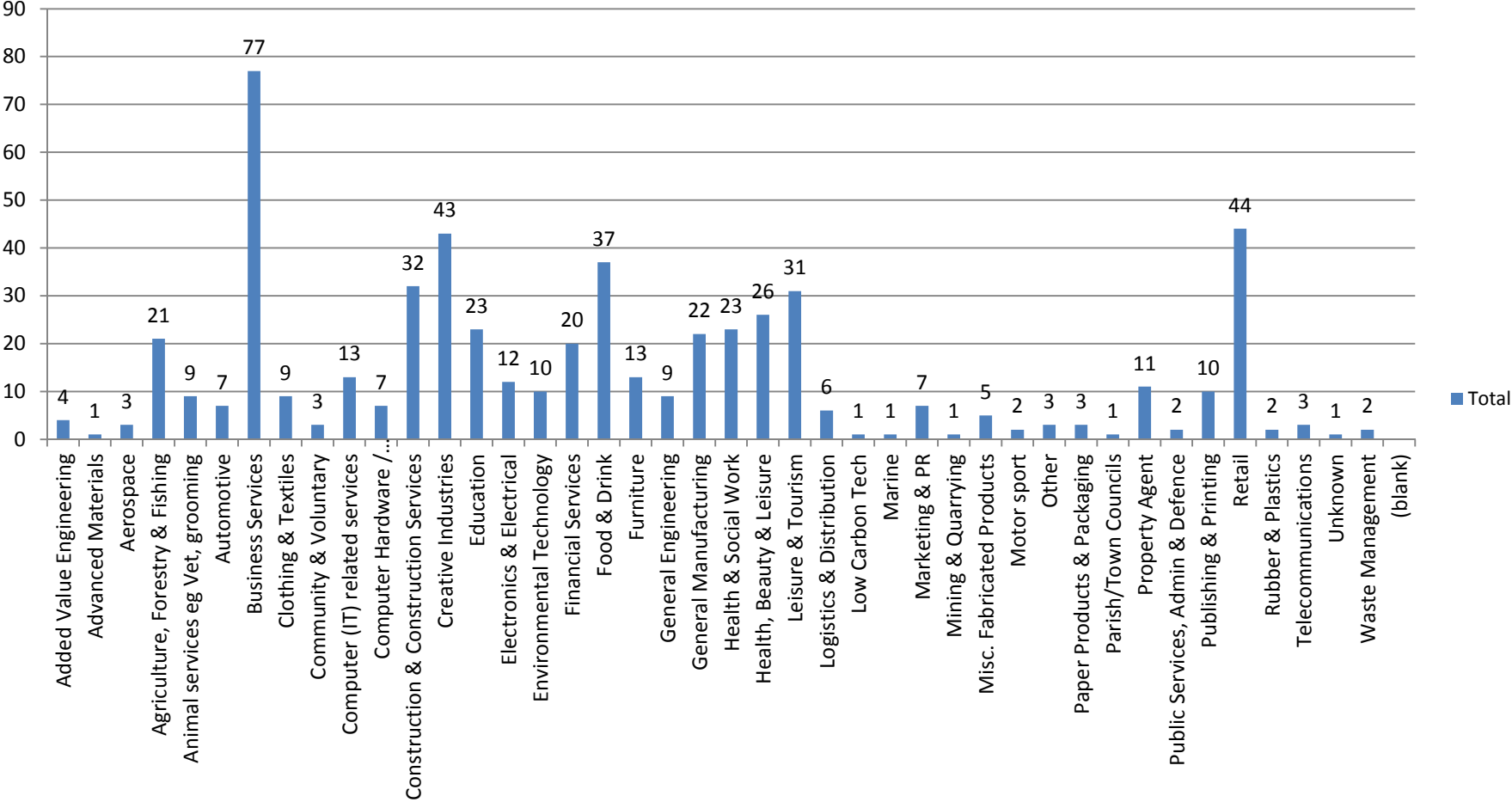
93% of clients have been either satisfied or very satisfied with the Growth Hub Service and would recommend it to a friend/colleague.

# Client Engaged by District

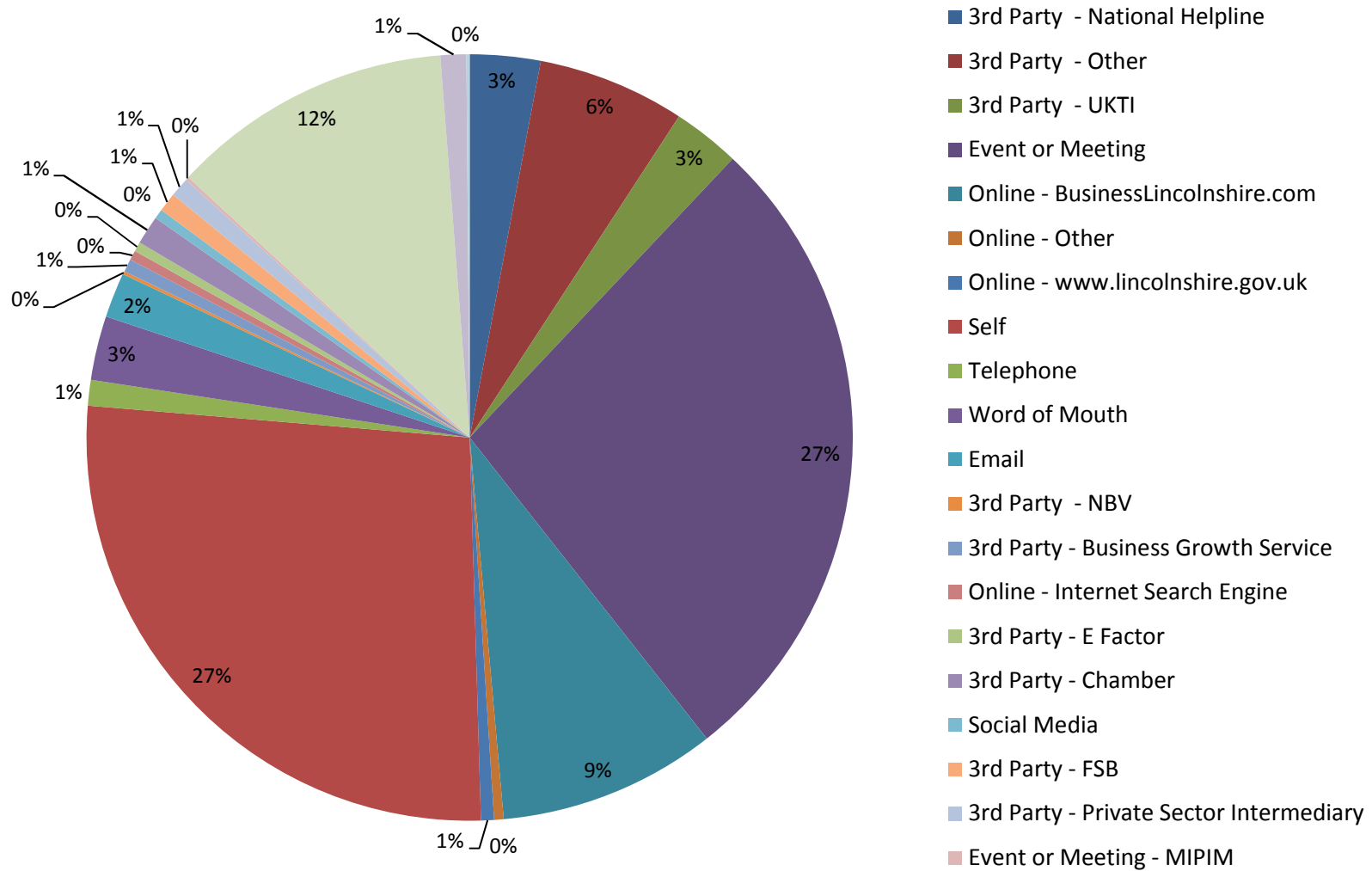
Clients Engaged by District



# Client Engaged by Industry Sector



# Referral Source of Clients Engaged



# What clients say about the service

- Below are direct quotes from clients describing how they have felt about the support being provided.
  - *We had a great session with Noreen (Business Adviser) in Stamford. Noreen is incredibly positive, encouraging and communicates very clearly and concisely, and has been very responsive both in person and over email. She got to grips very quickly with the nature of our business and although she shared an awful lot of information on the day, we felt enthused and inspired rather than overloaded. The promised report came through when Noreen said it would and reinforced the points from the meeting as well as adding more meat to the bones of our discussion. We have found the information very useful and have lined up a couple of meetings as a result already (PERA & UKTI). We look forward to catching with Noreen again for our follow up appointment. I'm sure we will continue to reap the benefits from this meeting for some time to come.*
  - *Pat-It.co.uk - Many thanks for this action plan I'll have a good read through over the next few days. I really appreciate your time spent with me and the boost you gave me to want to grow my business, very motivational and the feeling that I'm not alone. On a positive note, I have accepted my customers offer of the use of his vacant office. At only £10 p/w I think this will help not only professionally but also taking work away from home life. I look forward to another meeting with you over a coffee at our new office*
  - *Midlands Wills - Thank you for the action plan. I shall start working my way through it! In respect of our meeting, I found it incredibly helpful. I had lost a sense of clarity in purpose and direction. You were able to help me to begin the process of stepping back and reviewing where I'd been, where I was and where I was going. I felt better immediately!*